

Résumé – Jacobus (Koos) Cloete

Profile:

Koos is an independent management consultant with 20 years' experience in Strategy Formulation, Transformation, Business Improvement, Programme/ Project Management, and Organisational Design. Koos's strength lies in his ability to strategically conceptualise a project or programme and translate the concept/s into clear, detailed implementation plans and deliver results, thus taking projects from "cradle to grave" to deliver the strategic intent of the organisation.

Koos qualified as a Chemical Engineer and worked in the Chemical-Pharmaceutical industry, as a manager of a production unit for 5 years before moving to consulting in 1995. He subsequently completed an MBA in 2006.

Starting his consulting career as a Business Analyst, he then progressed to Project/Programme Management level, eventually heading the consulting business unit and becoming a Director of a consulting company.

During this time, Koos completed multiple projects, developing and implementing business improvement, change management, and organisational redesign initiatives.

More recently, he became involved in Business Turnarounds and Business Rescue as per the Companies Act.

The common denominator in all of the projects he completed was business or operational improvement to deliver the strategic intent of the organisation.

Koos demonstrated the ability to deliver the strategic improvement initiatives as either the Programme Manager or Key Work Stream Manager.

Further, Koos served as a Trustee on Fedhealth Medical Scheme Board for a number of years in various capacities.

Experience and skills

Koos has experience executing projects in private and public organisations such as the

- ABSA Brokers
- Anglo American
- Bankserv Africa
- Citadel/Peregrine
- Clyde Bergemann Power Solutions Africa
- Liberty Properties
- Merchant Factors
- National Department of Public Works
- National Home Builders Registration Council (NHBRC)
- National School of Government
- Nedbank - Retail & Home Loans
- PRASA
- Standard Bank – IT, Regulatory & Home Loans
- Transnet Engineering Wagons Building (Transwerk)
- The Housing Development Agency (HDA)
- Vecto Micro Finance
- Vodacom
- and WACO International (Zambia) to name a few.

Koos is experienced and skilled in the following areas:

- Strategy Formulation
- Programme / Project Management
- Business Improvement/Re-engineering
- Turnaround Management/Business Rescue
- Business Analysis
- Performance Management
- Organisational Development
- Organisation Change Management



Personal Information:

Full Name: Jacobus Nicolaas Cloete (Koos)

Civil Status: Married with two children

Nationality: South African

Language: Bilingual – English and Afrikaans

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Qualifications:

- MBA
- NHDip (Chem Eng)
- NHDip (Man Prac)

Affiliations / Memberships / Directorships:

- Non-Executive Director – Fedhealth Medical Scheme
- Member - Turnaround Management Association of SA
- Senior Business Rescue Practitioner – Accredited with CIPC (DTi)